



**ATIVION EducationPro**

# Ativion(formerly Impero) and Sisonke

Education Pro Reintroduction

On-premises classroom management

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# We Pleased to Introduce our Partnership



20+ years in business | Sisonke is an 80% Black woman-owned South African technology provider | The company specializes in education technology, safeguarding, cybersecurity and IT administration | local-market expertise and education focus



20+ years in business | Global EdTech & cybersecurity | Web filtering | Classroom management | Safeguarding & wellbeing | Cloud, on-prem & hybrid | 80+ countries.

- Sole distributor of Impero solutions in South Africa, giving it an established history with the portfolio that now sits within the Ativion business.
- Core education expertise includes classroom management, safeguarding, network management
- EdPro delivery experts providing services exclusively to regional market
- Operates a reseller/local partner model, giving Sisonke the potential to extend Ativion's reach beyond direct accounts through its own partner ecosystem.

# What we are Here to Talk About Today

- Compliance trends happening across the globe
- How these trends are impacting schools
- EdTech's response
- How we think what we are seeing applies to South Africa
- How we address the challenges today
- How we plan for the future
- Five everyday functions that make a difference



# Compliance Trends: What we are Seeing in the Market

|                                                                                     |                                       |                                                                                                                                                                                                                                     |
|-------------------------------------------------------------------------------------|---------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|    | Auditability & Data Governance        | “The controller shall be responsible for, and <b>be able to demonstrate compliance.</b> ”                                                                                                                                           |
|    | Parental Control                      | COPPA gives parents access/deletion rights over children’s data, GDPR establishes parental authorization requirements in certain circumstances, and EU DSA guidance explicitly includes supporting parents as part of child safety. |
|    | Real time reporting                   | Real-time reporting: UK DfE guidance requires weekly monitoring reports and “immediate reports when an incident is classed as high-risk.                                                                                            |
|  | Safeguarding is an Imperative         | UK schools have a statutory responsibility to keep children safe online and are expected to have appropriate filtering and monitoring.                                                                                              |
|  | Support for devices wherever they are | DfE specifically covers school-managed devices even when taken home, BYOD, remote access, and monitoring systems working both on-site and off-site.                                                                                 |

# School Trends: How we are Seeing Schools Respond

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|                                                                                     |                                          |
|-------------------------------------------------------------------------------------|------------------------------------------|
|    | Auditability<br>& Data Governance        |
|    | Parental Control                         |
|    | Real time reporting                      |
|  | Safeguarding growing                     |
|  | Support for devices<br>wherever they are |

Data retention policies, governance, breadth of policies.

Extending insight to parents through apps and communications

Real time alerts and reporting

Machine learning, AI models, human review

First we had on premise devices and hardware. Shift to cloud. Complexity of apps and devices has resulted in a boomerang effect.

# Trends Across EdTech

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Safeguarding risk changes: no longer able to monitor kids behavior

In response to COVID/trends we saw a lot of cloud based tech, but that puts data at risk and introduces offline challenges

However more vendors are introducing on prem solutions

- For data retention
- GDPR/data privacy
- More control over environment
- Less impact from events/outages

Capability and Vendor Consolidation

Schools looking for integrated solutions

AI is an Imperative

Using AI,

Extensibility of devices,  
coverage, parent enablement

Wide range of filtering capabilities, breadth  
of device support

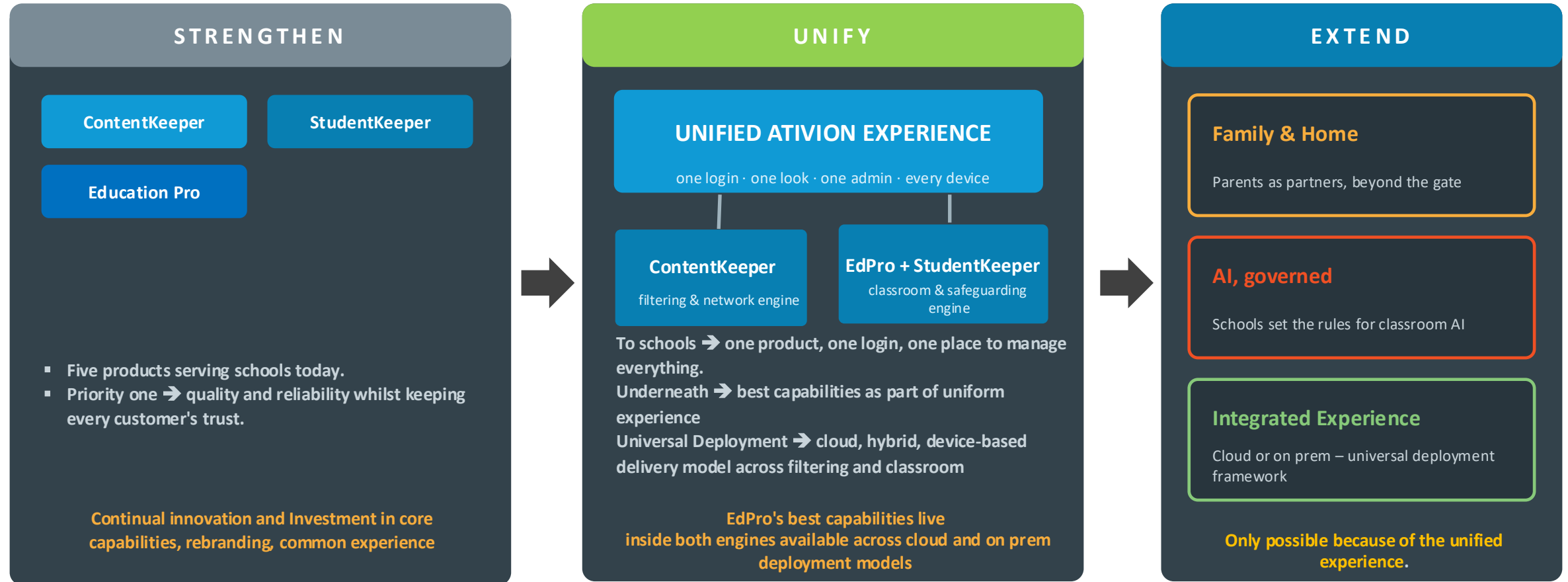
# What we See in your Market that is Different

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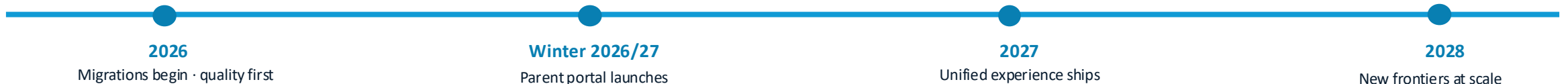


We see adaptability and resourcefulness driven by unpredictable internet and wifi that is ahead of its time

# Our journey: strengthen, unify, extend



## THE ROAD AHEAD

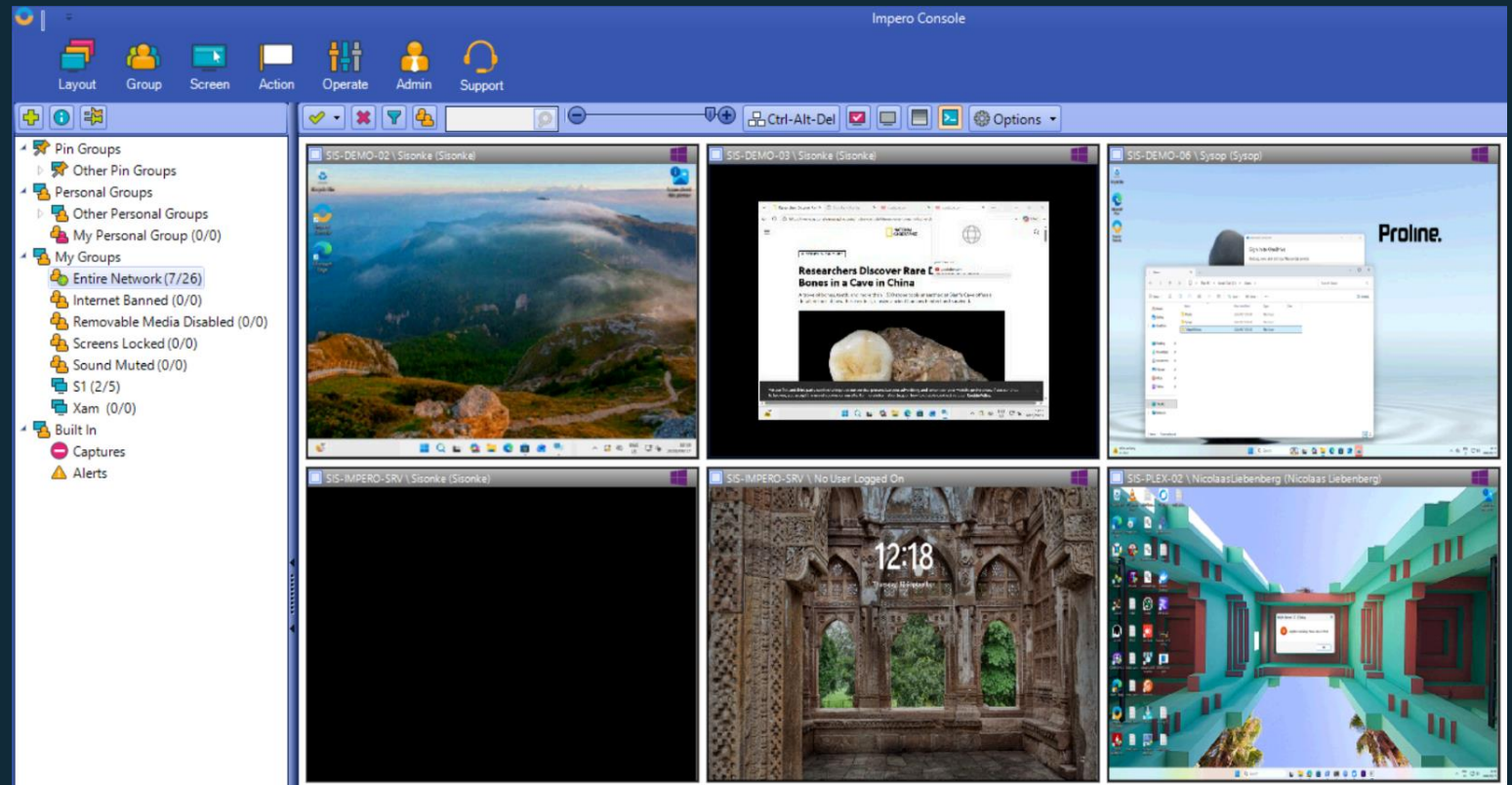


# 01 Live screen monitoring

A view of every student's screen

Monitor classroom activity in real time.

Spot students who need help or have gone off task.



Support exam invigilation through screen monitoring.

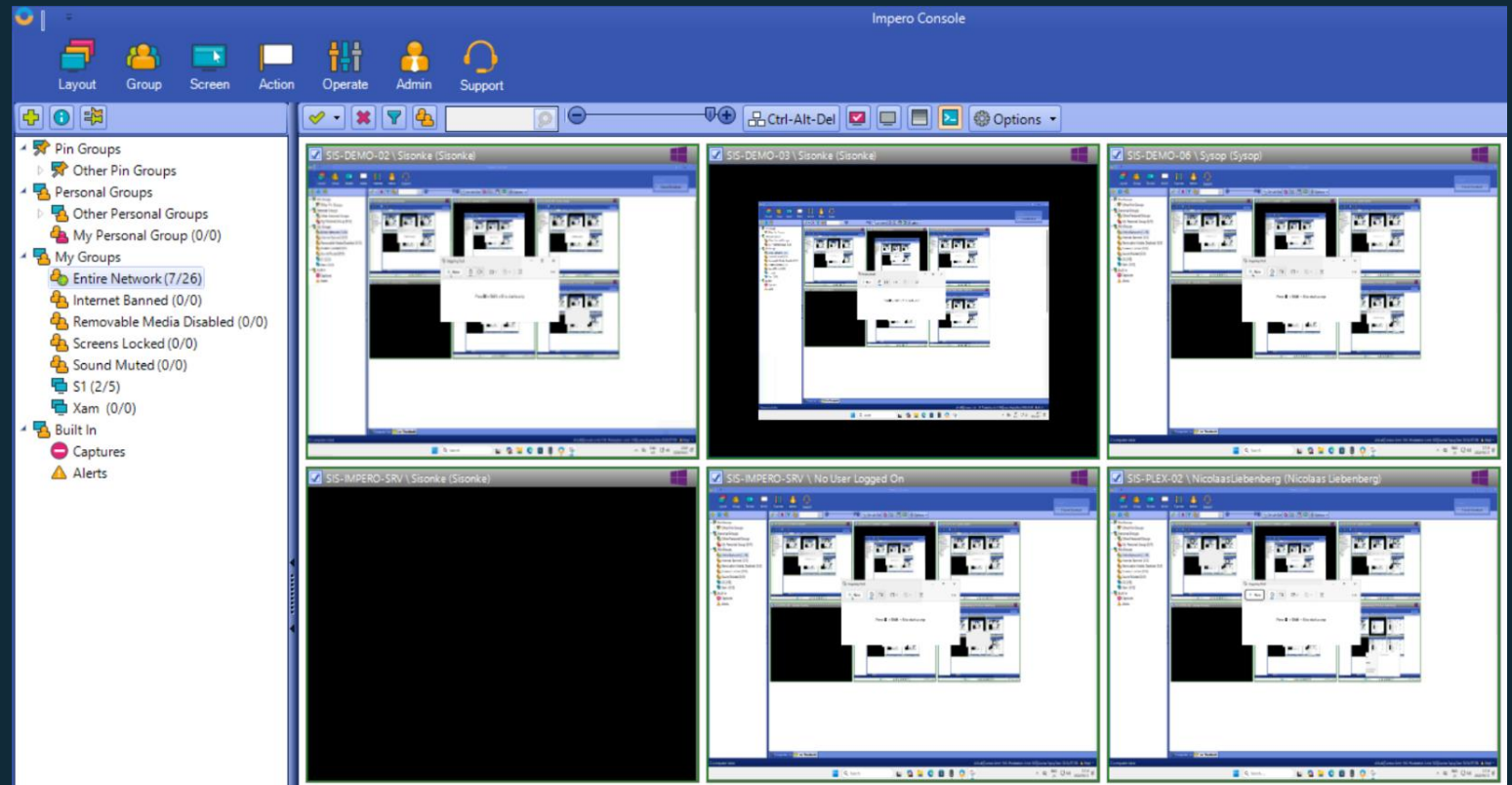
## 02 Broadcast screen

Your demonstration on every student's screen

A closer, more engaging view than projection.

Helpful when a projector fails or is difficult to see.

Can help some visually impaired learners.



**Share your screen directly with the whole class.**

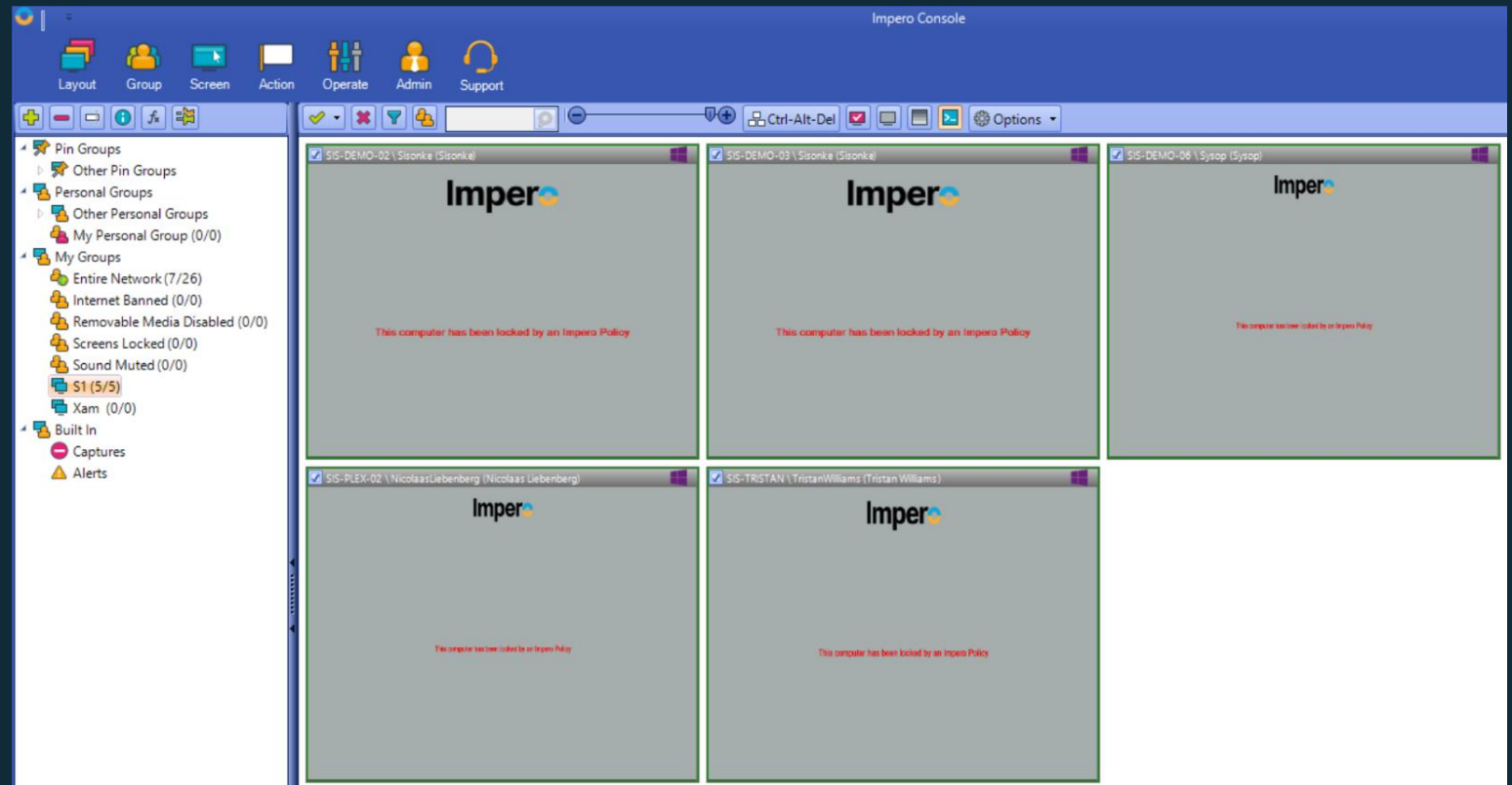
## 03 Lock screen / Attention

Everyone's attention  
when you need it

Lock screens while you  
explain.

Pause activity for  
instructions or discussion.

Unlock when the class is  
ready to continue.



**Bring the focus back to the lecturer.**

## 04 Send files

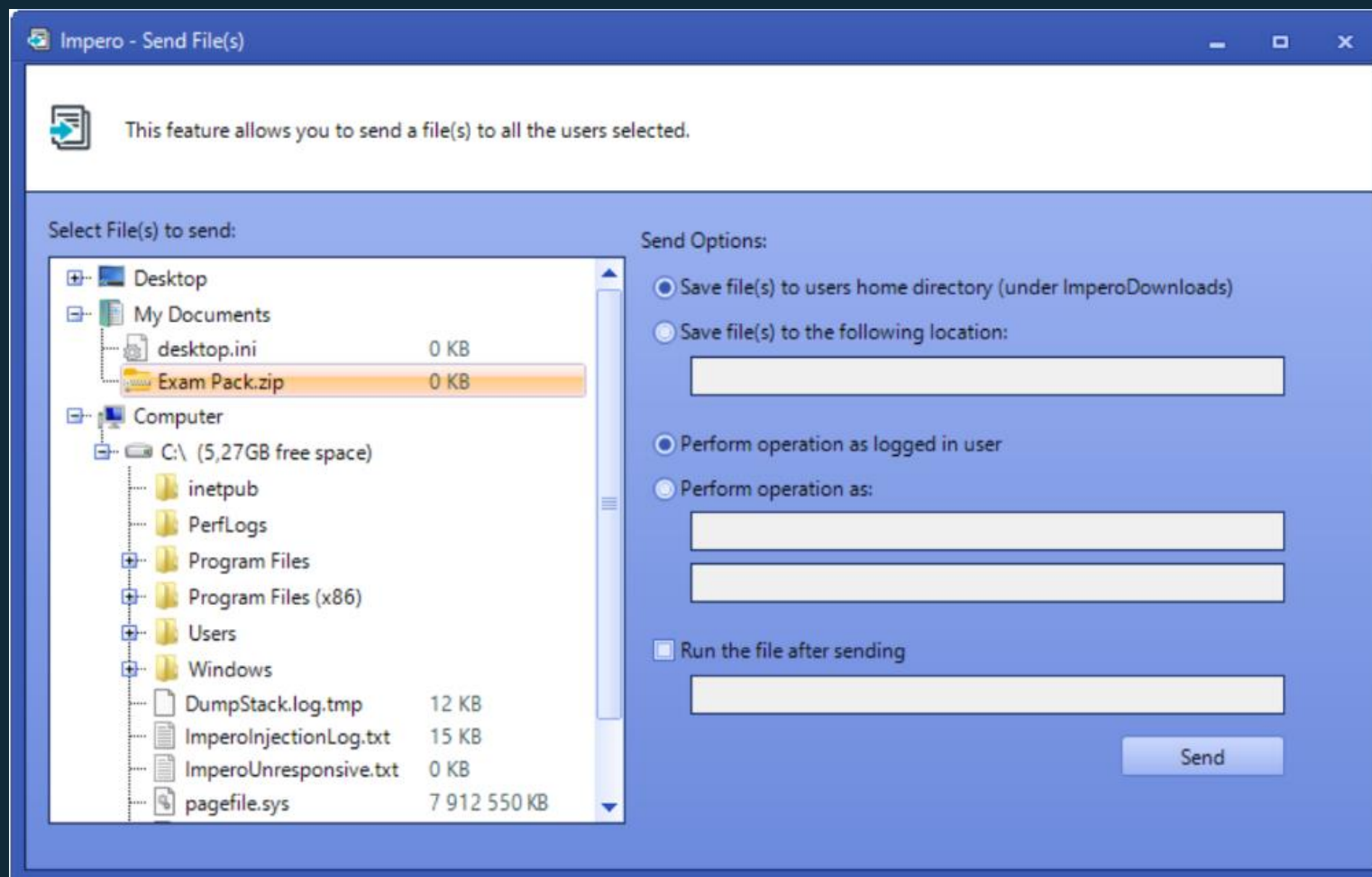
One action. The whole class receives the files.

Send worksheets and lesson resources together.

Distribute exam packs at the authorised start time.

Save time copying files to individual computers.

**Exam packs, sent together.**



## 05 Power management

An automated power schedule for every lab

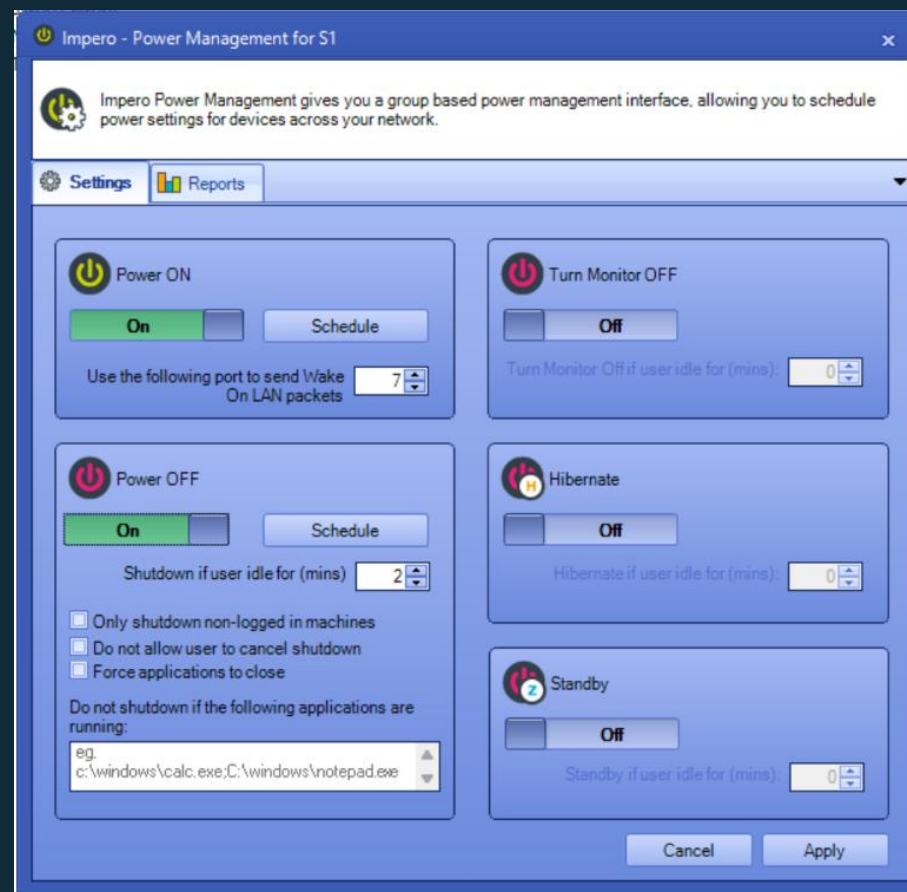
Schedule shutdown after class.  
Schedule startup with Wake-on-LAN.

**Ready for lessons. Off when unused.**

Wake-on-LAN requires compatible PCs  
and network configuration.

**1,000 PCs: 30% left running = 300 PCs**

50 W idle versus 2 W after shutdown.  
12 hours each weekday night + 48 hours each  
weekend, for 52 weeks.



# Your electricity savings could pay for Education Pro

≈

Potential annual electricity savings  
Including VAT

# R246,000

|                     |                 |
|---------------------|-----------------|
| Weekday nights      | R136,680        |
| Weekends            | R109,344        |
| <b>Annual total</b> | <b>R246,024</b> |

**The first four features help you manage your classroom.  
The fifth could help pay for all of them.**

Illustrative, not guaranteed. Uses the assumptions on slide 6 and Eskom 2026/27 Businessrate 1–2 usage charges of R3.0422/kWh incl. VAT. Actual tariffs and savings vary. Fixed charges remain payable. Payback requires savings to exceed total software costs over the same period, on the same VAT basis.

# Questions?

